

Arzignano, 31 January 2013

# The Marchetto Pellami Policy for the Quality of Leather

The leather must be:

## Well-designed

**Fit For use**. Leather is only one of the components used for the manufacture of the finished product sold in shops. It is therefore part of a wider design, but also envisages the features each material must have for proper manufacture of the finished product.

From our point of view, we can consider that the leather must be suitable, ready for use and easily usable by our direct customer: the producer of chairs, sofas, beds or footwear.

It is therefore important for the material to reflect the customer's expectations:

- The leather must conform to specifications: the product obtained must satisfy not only the physical features but also the safety requirements for persons.
- The leather must conform to the technical specifications: item, colour, appearance, softness, thickness, gloss, selection. The first batch of each item, the Zero series, must be checked and approved by competent technicians before that given item can be sold.
- The purchase order for the item, quantities and delivery times must be respected.
- The packaging must be resistant and must protect the leathers during transport. The pallets must be of suitable size for storage in warehouses. The labels must clearly and immediately identify the contents of each pallet.

**Good look, touch and feel communication**. The experience of our technicians is of fundamental importance to obtain a finished product conforming to the customer's requirements, also as regards looks. We pay great attention to beauty, complying with the customers' requirements and also checking the feel of the leather. We know that our leather will end up in direct contact with a person's skin. It is therefore important for us to make sure the contact is pleasant and safe for health.



**Sustainable materials.** Consumers are becoming increasingly demanding of the fact that the products they buy are manufactured by businesses which work with a focus on ethics, human dignity and respect for the environment. By adopting stringent policies of business conduct and environmental sustainability, we can guarantee our customers and their customers that the products have been manufactured in an environment where there has been no exploitation of people, no impoverishment of the environment or unethical work practices.

The Company owners and the entire management have a decisive and strong involvement in matters of environmental sustainability. This is why considerable investments were made in the last few years: the automated process for dosing chemical products, which reduces waste to the minimum, the membrane system for the water purifier which eliminates the use of CO<sub>2</sub> and the cogenerator that transforms waste vegetable oil into heat and energy to satisfy all the requirements of the production unit at Vestenanova.

#### **Durable and functional**

**Fulfils functional expectations**: the leathers must be of uniform quality to make it easier to handle for those who purchase it for making the finished product. Monitoring each step of the production cycle, from the choice in wet blue to finishing, ensures that the probability of encountering problems with the quality of the material is extremely limited.

**Stand everyday wear and tear**: the leather we produce is highly resistant to everyday wear. This is thanks to the entire finishing process that makes it resistant and conformant as required by the resistance tests. In addition to the tests conducted annually, each batch must pass the internal tests before it can be dispatched to our customers.

**Good workmanship**: The skill and experience of the technicians and operators is of fundamental importance for the success of the product: starting with the choice of the material in wet blue, through the dyeing and finishing, to selection of the finished product. The expert worker knows leather and can spot characteristic defects immediately.



## **Customer friendly**

**Easy to use, clean and maintain**. Leather is easy to maintain and clean and does not absorb dust.

### Safe to use

Free From harmful chemicals, non allergenic, low emission: the chemical products used by Marchetto Pellami throughout the production chain are guaranteed by expert and reliable suppliers. Each chemical product is registered on the system and always accompanied by its safety data sheet. Before being used in the production cycle, each product must be approved according to the procedure for acceptance of chemical products. Once the correct recipe free of harmful substances and with low emissions is found, after it is confirmed by tests, it must be maintained by always using the same products and the same quantities in order to ensure constant quality and safety.

Marchetto Pellami S.p.A.